# Applying the Cheating Triangle Model in Researching Students' Cheating Behavior: The Case of Vietnam

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## **Abstract**

Cheating is a common type of misconduct in academia but not much research has been done on this subject, including in Vietnam. It is the responsibility of educational institutions both to transfer knowledge and to build their character and values of integrity. Increasing student academic cheating becomes essential and background for research. The research method uses a survey questionnaire to discover students' behavior in the cheating triangle framework. The obtained results will be analyzed using SPSS program, including reliability test (Cronbach's alpha), verify the value of the scale (EFA) and multiple linear regression. The result shows that there are 4 major factors affecting students cheating behavior. Understanding students' cheating behavior in academia will be beneficial for institutions to make long-term solutions to exhaust the tendency towards cheating.

Keywords: Behavior, cheating, cheating triangle model, Vietnam

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#### Introduction

## The study's rationale

The covid-19 pandemic has caused many transforms in the education system when school had to be shut down and switch to online learning. However, the digital gap is huge, especially for students in remote areas who both lack learning equipment and materials, the chances of cheating are becoming easier and easier. All of university in every region of our country is facing a serious challenge - Academic cheating. Therefore, it is indeed necessary to understand and prevent this behavior in time. In the book "Cheating on Tests: How to Practice, Detect, and Prevent," Cizek (1999) presents data showing an increase in student academic dishonesty over the past few decades. Cressey (1953) introduced the fraud triangle model in finance and it is now widely used in other research subjects. A clear understanding of the reasons that influence behavior helps in finding long-term solutions to prevent it. A clear understanding of the causes that influence behavior will help institutions find long-term solutions to prevent such behavior.

# Purpose statement

This research hope to explore the factors in the cheating triangle model that have an impact on students' academic cheating behavior. Also study how to measure each factor influencing this attitude. Furthermore, the author synthesizes sub-components in the model's elements and validates the model on the impact of these factors on students' cheating behavior.

# Research questions

To achieve the goals, we need to find answer these questions:

- 1. How do four parts of pressure influence students' behavior towards cheating?
- 2. How do two parts of opportunity influence students' behavior towards cheating?
- 3. How do four parts of rationalization influence students' behavior towards cheating?

## Literature Review

# Academic cheating behavior

Cheating is a popular problem and also is misunderstood due to the lack of knowledge and awareness. According to Burke and Sanney (2018), "Academic dishonesty, sometimes generically referred to as cheating, typically is defined under each institution's academic integrity policy but generally includes plagiarism (representing another's work as one's own), fabrication (falsifying information in an academic exercise), facilitation (helping another student commit academic dishonesty), and general misconduct (using unauthorized materials or engaging in unauthorized communication)".

Many different studies have given factors that influence on cheating tendency. Smith et al. (2007) divided into six factors: "lack of awareness, personal attitudes, availability of internet facilities, lack of competence, pressure and institution". L.P.Widianingsih (2013) used fraud scale with three factors: incentive, opportunity, and rationalization. Amiri and Razmjoo (2015) proposed two factors contributing to cheating: Major factors and minor factors. Major factors include individual, academical, cultural, technological and minor factors include curriculum demands, parental issues, personal characteristics. Base on cheating triangle model by Cressey (1953), my research decided to consider three factors which have influence on students' cheating behavior. They are: pressure, opportunity and rationalization.

### Pressure

Burke and Sanney (2018) said that pressure in an academic environment comes from economic (loss of economic support from family), social (not meeting employer requirements), achievement (loss of scholarship) or time (not completing exercise in time). Therefore, it is thought that cheating was the only way to pass the course, the graduation goal replaced the goal of honesty. Sometimes pressure comes from peers, when seeing everyone cheating, even good students who don't intend to cheat will feel pressured and forced to cheat to stay competitive.

# **Opportunity**

Opportunity has two parts: by the internet and by the institution. In the first part- by the internet, there are many avenues for cheating in the context of the strong growth of the Internet. In the traditional classroom, there may appear technology devices to assist cheating such as smartphones, bluetooth headsets, paper documents, etc. Besides, online classes have enabled students to cheat more easily when the control of the instructor is limited.

In the remaining part- by institution, students are more likely to cheat when their institution does not have the resources to detect and combat cheating. Sometimes chances of cheating are higher because lecturers are too busy and do not have enough time to verify whether students have plagiarism or not. The consequences of academic cheating are often mentioned, but without severe punishment mechanisms, cheating is still the worth risk. On the other hand, researchers assess that the environment creates opportunities for fraud to be carried out, such as no controls, ineffective controls or controllability beyond the ability of the organization (Ramos, 2003).

# Rationalization

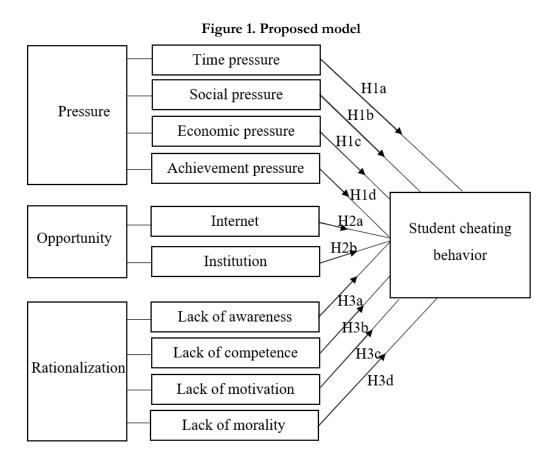
Kock & Davinson (2006) reveal that students justify cheating when they face unfair competition or when they believe their actions are still within the limits of acceptable behavior. It is also consistent with the opinion of Ramos (2003) that some individuals locate an attitude, personality or set of moral values that enables them to know and commit fraud strongly. The rationalization mechanism used by students can be known through "the

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moral agency theory of moral disengagement". Some cognitive mechanisms of moral indulgence include short of awareness, short of competence, short of motivation and morality.

# Proposed model

The model given by Cressey (1953) explained the impact of three factors including pressure, opportunity and rationalization on students' cheating behavior. From the original model, the study synthesizes the small factors of the three main factors and examines the straight impact of these factors on students' cheating behavior.



#### **Hypotheses**

H1a: Time pressure has a positive impact on students' cheating behavior

H1b: Social pressure has a positive impact on students' cheating behavior

H1c: Economic pressure has a positive impact on students' cheating behavior

H1d: Achievement pressure has a positive impact on students' cheating behavior

H2a: Internet have a positive impact on students' cheating behavior

H2b: Institution have a positive impact on students' cheating behavior

H3a: Lack of awareness has a positive impact on students' cheating behavior

H3b: Lack of competence has a positive impact on students' cheating behavior

H3c: Lack of motivation has a positive impact on students' cheating behavior

H3d: Lack of morality has a positive impact on students' cheating behavior

# Method

# Research instruments

The Likert scale of 5 points are used for both dependent and independent variables based on the scale listed in Table 1. (From 1- Absolutely not agree to 5- Absolutely agree)

# Table1: Variables

		Tables. Valiables				
	D 4	Time pressure				
	Pr1	I have limited time to finish too many assignments				
	Pr2	I have too many subjects in a semester				
	Pr3	I have poor time management skill				
	D :	Social pressure				
	Pr4	My parents expect too much from me				
	Pr5	I feel pressure from peers	Burke and Sanney (2018), Smith et al. (2007) and			
Pressure	Pr6	I fear failure in the future				
		Economic pressure	Amiri et al. (2015)			
	Pr7	I cannot apply for grants from organizations if my score is low	,			
	Pr8	I'm afraid I'll be cut off from my parents if I get a low score				
1	Pr9	I'm afraid of losing money to learn a subject again because of				
		not passing				
		Achievement pressure				
	Pr10	I want a good scoreboard				
	Pr11	I feel pressured when my friends score higher				
		By the Internet				
	Op1	I find documents easily on websites	Burke and Sanney (2018)			
	Op2	I find that there are too many website that give me how to cheat	and Smith et al. (2007)			
	Op3	Modern equipments devices help me cheat undetected	and Simuret al. (2007)			
	Op4	Online learning makes it easy for me to cheat				
		By the Institution				
Oppor-tunity	Op5	Normal lecture method does not make me acquire new				
Оррог-шину		knowledge that leads to cheating				
	Op6	Lectures are too busy so usually do not respond to develop my	Smith at al. (2007) and			
		writing	Smith et al. (2007) and Husian et al. (2017)			
	Op7	Universities do not have many resources to prevent cheating	riusian et al. (2017)			
	Op8	I passed the school's anti-cheat software easily with tricks				
	Op9	Punishment for cheating is too light				
	Op10	Instructors are too tolerant and easily forgive our cheating				
		Lack of awareness				
	Ra1	I do not understand what constitutes cheating				
	Ra2	I don't understand that learning is about promoting independent				
		and critical thinking				
	Ra3	I do not see cheating as a problem				
		Lack of competence				
	Ra4	I do not have the confidence about my knowledge to prepare a				
	Ra4	I do not have the confidence about my knowledge to prepare a good assignment				
	Ra4 Ra5	, , , , ,	C :: 1 (2007) 1			
D. C. L.		good assignment	Smith et al. (2007) and			
Rationali-	Ra5	good assignment  I have poor research skills	Smith et al. (2007) and Husian et al. (2017)			
Rationali- zation	Ra5	good assignment  I have poor research skills  I have difficulty in studying abouts subjects				
	Ra5 Ra6	good assignment  I have poor research skills  I have difficulty in studying abouts subjects  Lack of motivation				
	Ra5 Ra6	good assignment  I have poor research skills  I have difficulty in studying abouts subjects  Lack of motivation  I do not have the desire to learn				
	Ra5 Ra6 Ra7 Ra8	good assignment  I have poor research skills  I have difficulty in studying abouts subjects  Lack of motivation  I do not have the desire to learn  I do not feel the need for knowledge in the future				
	Ra5 Ra6 Ra7 Ra8	good assignment  I have poor research skills  I have difficulty in studying abouts subjects  Lack of motivation  I do not have the desire to learn  I do not feel the need for knowledge in the future  I am lazy and used to delaying work				
	Ra5 Ra6 Ra7 Ra8 Ra9	good assignment  I have poor research skills  I have difficulty in studying abouts subjects  Lack of motivation  I do not have the desire to learn  I do not feel the need for knowledge in the future  I am lazy and used to delaying work  Lack of morality				
	Ra5 Ra6 Ra7 Ra8 Ra9	good assignment  I have poor research skills  I have difficulty in studying abouts subjects  Lack of motivation  I do not have the desire to learn  I do not feel the need for knowledge in the future  I am lazy and used to delaying work  Lack of morality  Cheating is not a big deal in students' mind  Cheating is not against my morals				
	Ra5 Ra6 Ra7 Ra8 Ra9 Ra10 Ra11	good assignment  I have poor research skills  I have difficulty in studying abouts subjects  Lack of motivation  I do not have the desire to learn  I do not feel the need for knowledge in the future  I am lazy and used to delaying work  Lack of morality  Cheating is not a big deal in students' mind  Cheating is not against my morals  I can get special points for cheating so not cheating will cost me				
zation	Ra5 Ra6 Ra7 Ra8 Ra9 Ra10 Ra11 Ra12	good assignment  I have poor research skills  I have difficulty in studying abouts subjects  Lack of motivation  I do not have the desire to learn  I do not feel the need for knowledge in the future  I am lazy and used to delaying work  Lack of morality  Cheating is not a big deal in students' mind  Cheating is not against my morals  I can get special points for cheating so not cheating will cost me  I am willing to cheat in my studies if I am under pressure	Husian et al. (2017)			
	Ra5 Ra6 Ra7 Ra8 Ra9 Ra10 Ra11 Ra12 CB1	good assignment  I have poor research skills  I have difficulty in studying abouts subjects  Lack of motivation  I do not have the desire to learn  I do not feel the need for knowledge in the future  I am lazy and used to delaying work  Lack of morality  Cheating is not a big deal in students' mind  Cheating is not against my morals  I can get special points for cheating so not cheating will cost me				

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Because this study seeks to explore how the 10 factors of pressure, opportunity, and rationalization affect students' cheating behavior, we used a sample of universities in all three regions in Vietnam. These universities are representative for economics, engineering and other subjects students in Vietnam. To achieve the aims, this study conducted a survey by sending questionnaires to students of all universities, received the answers and analyzed data using SPSS 20.0 software with 4 specific steps:

- Firstly: Do statistics describing the observable variables of the scale.
- Secondly: Assess the reliability of the scale- Cronbach's alpha.
- Thirdly: Verify the value of the scale by means of exploratory factor analysis EFA.
- Fourthly: Analyze correlation and multiple regression.

#### Result

# "Cronbach's Alpha"

Although the independent variable "By the Institution" has Cronbach's Alpha coefficient of 0.793 (the scale is linked together and measures well), the fifth observed variable is excluded because the total variable correlation coefficient is 0.186 (less than 0.3).

All other independent variables are relatively good scales because Cronbach's Alpha coefficients are all more than 0.75.

After eliminating inappropriate observational variables, we conducted a test to check reliability again. The result showed that the scales were good, reasonable and consistent (Table 2).

Table 2: Reliability

Variables	Cronbach's alpha	Number of variables
Time pressure	0.765	3
Social pressure	0.806	3
Economic pressure	0.756	3
Achievement pressure	0.756	2
By the Internet	0.815	4
By the Institution	0.793	5
Lack of awareness	0.838	3
Lack of competence	0.778	3
Lack of motivation	0.769	3
Lack of morality	0.762	3
Cheating behavior	0.759	3

Thus, the scale is reliable and can be used in next analysis.

The purpose of exploratory factor analysis is to remove the scales that are not sufficiently reliable and retain the scales with high adhesion, which can be grouped into factors that accurately reflect the variables measured in the model. First time conducting factor analysis, from the results of testing the appropriateness of the scale, the author rejected 5 variables including: Pr4, Pr5, Pr6, Op4, Op8 (The difference between the factor loading coefficients of these observed variables among the factors is less than 0.3). After removing the variables, continue to repeat the above procedure to obtain the second EFA analysis results and the following results.

Table 3. Exploratory factors analysis - EFA

KMO Measure of Sampling Adequ	.869	
Bartlett's Test of Sphericity	Approx. Chi-Square	3111.342
	df	351
	Sig.	.000

<sup>&</sup>quot;Exploratory factor analysis (EFA)"

"The KMO coefficients are greater than 0.5, indicating that factor analysis is appropriate. Bartlett's test is statistically significant at the 5% significance level, indicating that the observed variables are correlated in magnitude". Table 3 showed that all the factor load of the observed variables satisfies the condition (factor load > 0.5) and had 9 factors is created (less than the number of factor in the beginning). They are "time pressure", "economic pressure", "achievement pressure", "by the Internet", "by the Institution", "lack of awareness", "personal attitudes", "lack of competence". The analysis also shows that the cumulative of variance is 68,716% (greater than 50%), it means there are 68,716% changes in cheating behavior explained by the observed variables.

"When analyzing dependent variables, the factor load of all observed variable satisfies the condition that the factor load is greater than 0.5". Therefore, the scales selected with 27 observed variables for 9 variables in the model are guaranteed to be required after conducted EFA second.

## "Correlation analysis"

Pearson correlation coefficient is used to evaluate the correlation between variables in the model. "The results of correlation analysis of variables had sig. <0.05 and showed that the correlation coefficient (r) has a value of r > 0, indicating that the variables are positively correlated".

Table 4. Conferation Coefficient										
	CB	TP	EP	AP	IT	Ins	LA	LC	LM1	LM2
CB	1	.507	.369	.482	.517	.519	.506	.463	.345	.454
TP		1	.291	.337	.307	.317	.340	.329	.355	.367
EP			1	.369	.212	.341	.253	.310	.266	.264
AP				1	.287	.265	.267	.259	.267	.255
Ins					1	.283	.302	.374	.319	.371
IS						1	.394	.363	.320	.361
LA							1	.320	.336	.270
LC								1	.298	.318
LM1									1	.363
LM2										1

Table 4: correlation coefficient

The "cheating behavior" variable is strongly correlated with the "time pressure" variable, "by the internet" variable, "by the institution" variable and "lack of awareness" variable, and the coefficients are 0.507, 0.517, 0.519 and 0.506 respectively. The correlation between the "economic pressure" variable, "achievement pressure" variable, "lack of competence" variable, "lack of motivation" variable and "lack of morality" are 0.369, 0.482, 0.463, 0,345 and 0.454, so these five variables have a relatively correlation.

Because most of the independent variables in each model are quite close correlated, they can be analysed next step.

Table 5: Regression between nine factors and students cheating behavior

	Coefficients <sup>a</sup>									
	Model Unstandardized		Std. Coefficients	t	Sig.	Collinearity Statistics				
		Coefficients								
		В	Std.	Beta			Tolerance	VIF		
	Error		Error							
1	(Constant)	.011	.278		.038	.969				
	TP	.164	.038	.177	4.275	.000	.716	1.397		
	EP	.043	.054	.032	.799	.425	.762	1.312		
	AP	.138	.027	.201	5.032	.000	.768	1.302		

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<sup>&</sup>quot;Regression analysis and hypothesis testing"

IT	.164	.030	.220	5.392	.000	.739	1.353
Ins	.154	.033	.198	4.740	.000	.702	1.424
LA	.158	.033	.193	4.729	.000	.739	1.353
LC	.131	.050	.107	2.600	.010	.727	1.376
LM1	052	.043	049	-1.199	.232	.741	1.349
LM2	.162	.062	.108	2.620	.009	.717	1.394
a. Dependent Variable: HV							

The results of the regression analysis in table 5 showed that there are two factors including "economic pressure" and "lack of motivation" have sig values are 0.425 and 0.232 (more than 0.05) so they do not impact on students' cheating behavior. We can conclude that the H1c and H3c were rejected. Statistical results of the regression analysis resulted that "time pressure", "achievement pressure", "by the internet", "by the institution", "lack of awareness", "lack of competence" and "lack of morality" all have sig values less than 0.05. That means these seven factors have impact on dependent variable so the hypotheses H1a, H1d, H2a, H2b, H3a, H3b, H3d were improved.

From the above result, there is regression model:

CB = 0.011 + 0.164\*TP + 0.138\*AP + 0.164\*IT + 0.154\*Ins + 0.158\*LA + 0.131\*LC + 0.162\*LM2

#### **Discussion and Conclusion**

Reducing and preventing academic cheating is the responsibility of each institution and ourselves. To do that, we need to understand what factors have influence on this behavior. It is also the goal of this study. To find the answer, we carry out by both qualitative and quantitative research.

The author gives management implications to reduce the components of the 3 groups of pressure, opportunity, rationalization of the cheating triangle and student cheating behavior in Vietnam. Accordingly, there are three managerial implications given based on three groups of factors: (1) "Minimize the pressure students face" (including "time pressure" and "achievement pressure"); (2) "Controlling opportunities for students to cheat" (including "by the Internet" and "by the Institution"); and (3) "Preventing rationalization of fraud" (including "lack of awareness", "lack of competence" and "lack of morality"). Besides, the author has summarized and proposed some solutions for institutions and related subjects to refer.

# (1) "Minimize the pressure students face" (including "time pressure" and "achievement pressure")

Firstly, students need to know how to balance the time to complete assignments with time spent on other things. If the time management skill is not good, it is necessary to use tools to help you manage your time well such as Todolist, Google calendar,... Students also need to limit the number of clubs they participate in and time for extracurricular activities should not exceed the study time. We should not work too soon because the student's task is to acquire knowledge methodically.

Secondly, the institution can also help students reduce time pressure by not setting too high their extracurricular goals, setting the maximum number of clubs that students can join and not pass that number. Besides, university should teach students basic time management skills.

Thirdly, university and teacher need to create justifiable expectations about grades, establish a culture of recognition and reinforce that getting an "A" on a course is not the norm. Focusing on real knowledge rather than grades should be at the forefront of the teaching and learning process; holding discussions about future workplace expectations in terms of competencies, qualities, and emphasis that score is not everything.

Fourthly, each university should have an anonymous information page to support and advice on pressure problems that students are facing.

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- (2) "Controlling opportunities for students to cheat" (including "by the Internet" and "by the Institution")

  Basically, the opportunity control process should have 4 steps:
  - Firs step, make cheating more difficult;
  - Second step, change the atmosphere to help students not accept dishonest behavior;
  - Third step, increase the probability of being caught and punished;
  - Final step, increase punishment.
- (3) "Preventing rationalization of fraud" (including "lack of awareness", "lack of competence" and "lack of morality")

Instructors can reduce cheating by supplying comprehensive instructions information so students understand what to expect, and examples of standard behavior. Ensure that students understand regulatory requirements against academic cheating, knowing how to respect academic integrity.

To help students be confident with their knowledge, the teacher should create a mini game to list the knowledge that students need to remember. At the end of each chapter, it would be interesting if the lecturer systematized the knowledge by giving students practical case studies, building a Mind map of the key knowledge.

The university instructs students to do the right thing or to penalize themselves for doing a wrong thing, thereby weakening the third component of the cheating triangle. Students recognize the importance of having a code of self-respect to defeat the reasons why students cheat; and institutions also need to join hands to support students in forming personal ethics.

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